

Message Text

UNCLASSIFIED

PAGE 01 LIBREV 00063 101545Z

ACTION AF-08

INFO OCT-01 ISO-00 EB-07 /016 W

-----101555Z 124473 /46

R 101100Z JAN 77

FM AMEMBASSY LIBREVILLE

TO USDOC WASHDC

INFO SECSTATE WASHDC 8768

UNCLAS LIBREVILLE 0063

USDOC FOR PETER ALOIS ROOM 2322

E.O. 11652: N/A

TAGS: BEXP, BTRA, GB

SUBJ: FOREIGN BUYER PROGRAM: AIR SERCO MANUFACTURING CO.

REF: A) LBV 2405 B) USDOC 21457

1. EMBOFF RECEIVED VISIT FROM MR. CARTEL OF GABOFROID TECHNIQUE WHO RECEIVED LATEST AIRSERCO CATALOGS AND WAS QUITE PLEASED. HE HAS CHOSEN APPROX. DOLS 7,000 IN EQUIPMENT HE WISHES TO PURCHASE, AND IN ADDITION HE INQUIRED ABOUT REPRESENTING AIRSERCO IN GABON.

2. CARTEL WISHES TO VISIT AIRSERCO SOMETIME IN EARLY MARCH TO PURCHASE PIECES AND NEGOTIATE REPRESENTATION, BUT HE WISHES TO KNOW IF A) AIRSERCO COULD PROVIDE TRAINING ON USAGE AND TROUBLESHOOTING OF EQUIPMENT FOR APPROX. 1 TO 2 WEEKS. B) HE COULD VISIT A FACTORY WHERE AIRSERCO EQUIPMENT IS IN DAILY USE; C) AIRSECO INTERESTED IN BEING REPRESENTED IN GABON; D) AIRSERCO COULD ARRANGE CONTACTS WITH COMPANIES THAT SELL WHOLSALE COMPONENT PARTS (THERMOSTATS, COMPRESSORS, ETC.) FOR GE AND ESTINGHOUSE AIRCONDITIONERS; E) AIRSERCO COULD ARRANGE AND PAY FOR SUITABLE HOTEL ACCOMODATION.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LIBREV 00063 101545Z

3. EMBOFF AGREED TO RELAY MESSAGE, BUT POINTED OUT THAT IT IS NOT GENERAL PRACTICE IN US FOR COMPANIES TO LODGE VISITING BUSINESSMEN AT THEIR EXPENSE. CARTEL RESPONDED THAT THIS WAS PRACTICE HE WAS USED TO IN EUROPE, BUT THAT HE WOULD UNDERSTAND IF IT IS NOT POSSIBLE.

4. COMMENT: IN SPITE OF LAST REQUEST, BELIEVE CARTEL IS SERIOUS GABONESE BUSINESSMAN INTERESTED IN AIRSERCO PRODUCTS. HE SPEAKXS SOME ENGLISH AND WILL PROBABLY NOT NEED TRANSLATOR ASSISTANCE.

5. EMBASSY REQUESTS MESSAGE BE PASSED TO AIRSERCO, WITH FREE LODGING REQUEST LEFT OUT AT USDOC DISCRETION.

6. QUESTIONNAIRE WAS GIVEN TO CARTEL FOR THE PREPARATION OF A WTDR ON GABOFROID TECHNIQUE; WTDR WILL BE CABLED AS SOON AS QUESTIONNAIRE IS BACK.STEIGMAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 10-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LIBREV00063
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770009-0006
Format: TEL
From: LIBREVILLE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770167/aaaacgnb.tel
Line Count: 73
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a2f6b6db-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3633952
Secure: OPEN
Status: NATIVE
Subject: FOREIGN BUYER PROGRAM: AIR SERCO MANUFACTURING CO.
TAGS: BEXP, BTRA, GB
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/a2f6b6db-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009